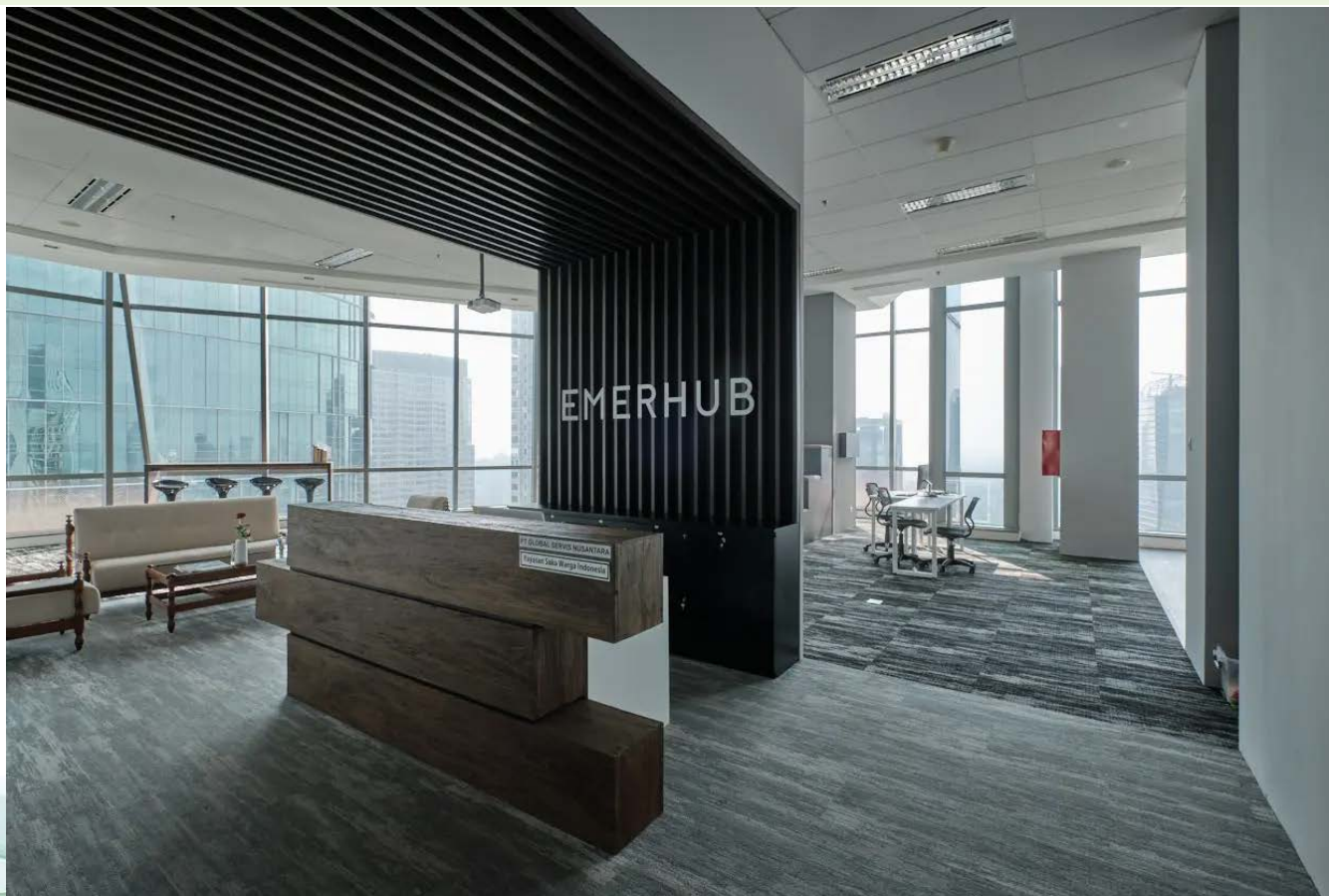


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Knowledge Empowers Business – Forum 2025

A Workshop on Compliance and Global Market Access

Jingjiang, Jangsu, 10/11 July 2025



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Expand anywhere in Southeast Asia with Emerhub

 **Regional Presence in Southeast Asia**

 **Seamless Multi-Market Expansion**

-  **Centralized Management via Entity Management System**

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Medical Device Outlook in Indonesia

- Market Overview
 - Medical Device Market in Indonesia
 - 2025: ~\$5.5–6 billion (estimation)
 - 2033 (Projected): \$10.47B
 - CAGR (2024–2033): 9.1%; (Source: Statista)
- Positioning
 - Why Indonesia? Opportunities for Foreign Medical Device Manufacturers
 - Provide:
 - Key drivers: large population and government health initiatives

Medical Devices Regulatory Structure

Business Activity

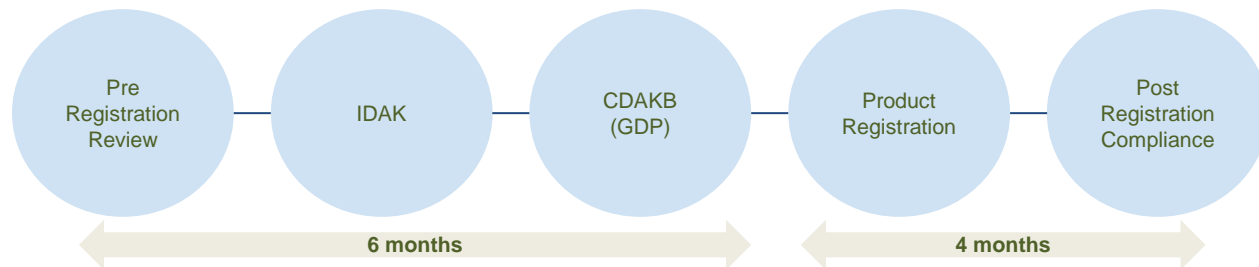
46691

Wholesale of Laboratory Equipment,
Pharmaceutical Equipment and
Medical Equipment for Humans

47725

Retail Trade of Laboratory
Equipment, Pharmaceutical
Equipment and Medical Equipment
for Humans

Registration Procedure (for wholesale - import product)



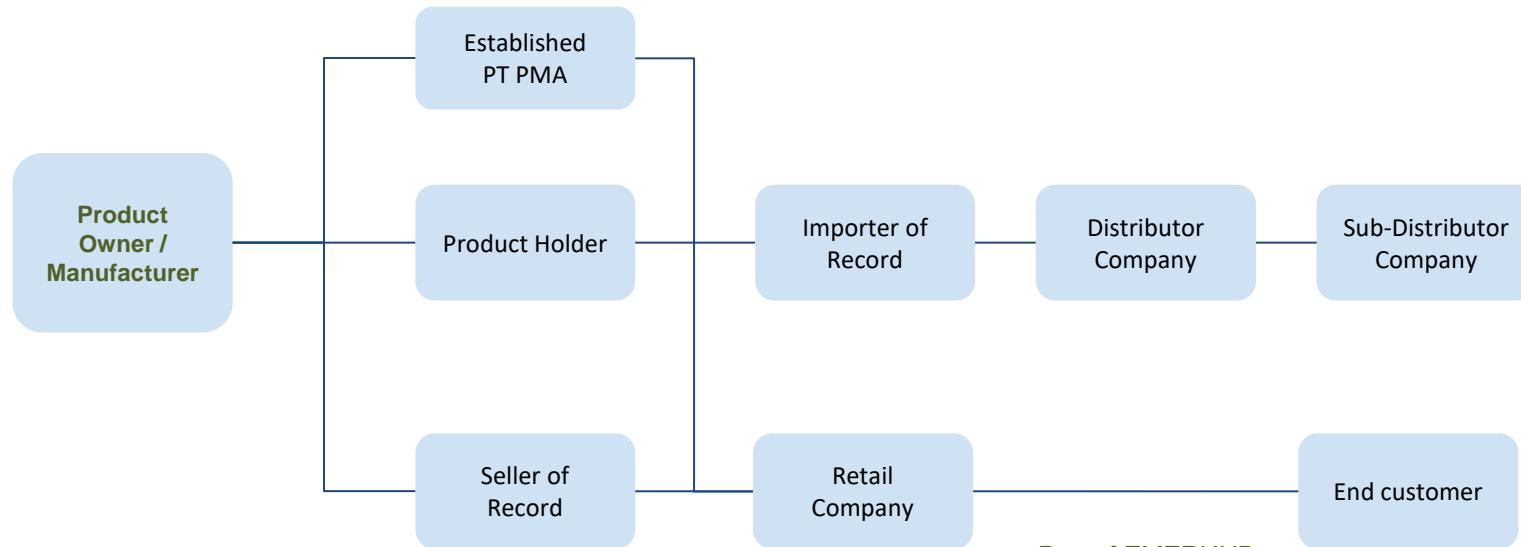
Risk Class of Medical Devices in Indonesia

CLASS A (Low Risk) Bandages, Surgical Gloves, Tongue Depressors, Manual Toothbrush	CLASS B (Low-Moderate Risk) Suction pump, Nebulizer, Digital Thermometer, Infusion Set
CLASS C (Moderate-High Risk) Blood glucose meter, Ultrasound machine, Contact lenses	CLASS D (High Risk) Dialysis machine, Implantable pacemaker, Heart valve

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How to Enter the Market

For the Medical Devices (Injectable)



Part of EMERHUB
Service coverage

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Market Entry

Via Local License Holder



Skip half
the process

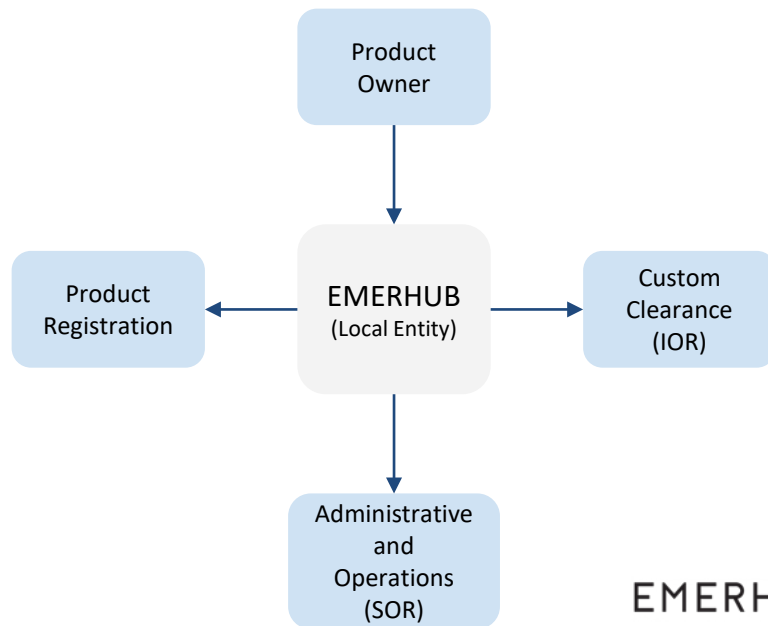
No need for you to apply the facility (warehouse) registration, which will speed up the process (up to 3 month)



Focus on
your sales
operation

No need to take care the complication of the Company Administrative Operation, the only focus is the product and the sales

Seller/Merchant of Record



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Summary

Foreign Manufacturer → Local SOR + IOR (Emerhub) → Regulatory Submission → Distribution

Key points:

- Required for product registration
- Owns product license in Indonesia
- Enables regulatory compliance without entity setup (best choice for market testing)

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